

**2024 MUSTANG  
PRICE LIST  
(PRICE LEVEL CODE 440)**

| MODEL            | SERIES CODE | BASE VEHICLE PRICE                    | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|------------------|-------------|---------------------------------------|---------------------------|------------------|
| EcoBoost         | P8T         | EcoBoost Fastback (100A)              | \$ 29,683                 | \$ 30,920        |
|                  | P8U         | EcoBoost Convertible (101A)           | 37,459                    | 39,020           |
| EcoBoost Premium | P8T         | EcoBoost Fastback - Premium (200A)    | 34,623                    | 36,445           |
|                  | P8U         | EcoBoost Convertible - Premium (200A) | 39,848                    | 41,945           |
| GT               | P8C         | GT Fastback (300A)                    | 39,420                    | 41,495           |
| GT Premium       | P8C         | GT Fastback - Premium (400A)          | 43,714                    | 46,015           |
|                  | P8F         | GT Convertible - Premium (400A)       | 48,939                    | 51,515           |
| Dark Horse       | P8R         | Dark Horse (600A)                     | 55,071                    | 57,970           |
| ALL MODELS       | —           | Destination and Delivery              | 1,595                     | 1,595            |

| TRIM SERIES          | PKG. CODE | PREFERRED EQUIPMENT PACKAGES    | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|----------------------|-----------|---------------------------------|---------------------------|------------------|
| EcoBoost             | 100A      | Equipment Group 100A            | N/C                       | N/C              |
| EcoBoost Fastback    | 101A      | Equipment Group 101A (with P8T) | \$ 2,444                  | \$ 2,600         |
| EcoBoost Convertible | 101A      | Equipment Group 101A (with P8U) | N/C                       | N/C              |
| EcoBoost Premium     | 200A      | Equipment Group 200A            | N/C                       | N/C              |
|                      | 201A      | Equipment Group 201A            | 2,820                     | 3,000            |
| GT                   | 300A      | Equipment Group 300A            | N/C                       | N/C              |
|                      | 301A      | Equipment Group 301A            | 1,880                     | 2,000            |
| GT Premium           | 400A      | Equipment Group 400A            | N/C                       | N/C              |
|                      | 401A      | Equipment Group 401A            | 2,726                     | 2,900            |
| Dark Horse           | 600A      | Equipment Group 600A            | N/C                       | N/C              |
|                      | 700A      | Equipment Group 700A            | 3,755                     | 3,995            |

|              | OPTION CODE | POWERTRAINS  | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|--------------|-------------|--|---------------------------|------------------|
| ENGINE       | L59         | Gas Guzzler Tax (600A,700A) (with Manual Trans 44E only)   | \$ 1,300                  | \$ 1,300         |
|              |             | Gas Guzzler Tax (600A,700A) (with Auto Trans 44U only)   | 1,000                     | 1,000            |
|              |             | Gas Guzzler Tax (300A, 301A, 400A, 401A) (with Manual Trans 44X only)                            | 1,000                     | 1,000            |
|              |             | Gas Guzzler Tax (300A, 301A, 400A, 401A) (with Auto Trans 44U only)                              | 0                         | 0                |
| TRANSMISSION | 44U         | 10-Speed SelectShift Automatic Transmission GT   | 1,499                     | 1,595            |
| AXLE         | 45D         | 3.55 Limited-slip Rear Axle (Requires Automatic Trans (44U) (Equip Group 300A, 301A, 400A, 401A) | 935                       | 995              |
|              |             | 3.55 Limited-slip Rear Axle (Requires Automatic Trans (44X) (Equip Group 300A, 301A, 400A, 401A) | N/C                       | N/C              |

| MODEL                  | OPTION CODE | TIRES  | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|------------------------|-------------|--|---------------------------|------------------|
| All EcoBoost           | 64P         | 19 inch X 10.5 inch (F)/19 inch X 11 inch (R) Carbon Fiber Wheels (Equip Group 600A, 700A)                   | \$ 8,455                  | \$ 8,995         |
| All GT                 | 644         | 19 inch Luster Nickel-painted Forged Aluminum Wheels (Equip Group 300A,301A,400A,401A)                       | 799                       | 850              |
| EcoBoost & GT Premiums | 64M         | 20 inch Premium-painted Aluminum Wheels (Equip Group 200A,201A,400A,401A)                                    | 1,269                     | 1,350            |
|                        | 642         | 19 inch x 8.5 inch Premier Polished Aluminum Wheel (Equip Group 100A, 101A, 200A,201A,300A, 301A, 400A,401A) | 841                       | 895              |

| MODEL                           | TRIM TYPE | SEATS   | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|---------------------------------|-----------|---|---------------------------|------------------|
| GT & Dark Horse                 | 21N       | RECARO® Micro/Suede Sport Seats (Equip Group 600A, 700A)              | \$ 1,551                  | \$ 1,650         |
| EcoBoost & GT Premium Fastbacks | 21N       | RECARO® Leather-trimmed Sport Seats (Equip Group 200A,201A,400A,401A) | 1,551                     | 1,650            |

|  | OPTION CODE | OTHER OPTIONS  | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|--|-------------|--|---------------------------|------------------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 50C         | Ford Co-Pilot360™ Assist+ (Equip Group 200A, 400A Automatic)                                       | \$ 1,217                  | \$ 1,295         |
|  | 59A         | Ford Co-Pilot360™ Assist+ (Equip Group 400A Manual)  | 1,029                     | 1,095            |
|  |             | Seat Belt – Red (Equip Group 100A, 101A, 200A, 201A, 300A, 301A, 400A, 401A) (Requires 67J or 67B) | 277                       | 295              |

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|   | OPTION CODE  | OTHER OPTIONS (continued)  | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|---|--|--|---------------------------|------------------|
| <b>AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED</b> | <b>67B</b>   | 2.3L High Performance Package (Equip Group 100A,101A,200A,201A)  | \$ 3,267                  | \$ 3,475         |
|   | <b>19W</b>   | Active Valve Performance Exhaust (Equip Group 101A,200A,201A)  | 1,152                     | 1,225            |
|   | <b>19X</b>   | Active Valve Performance Exhaust (Equip Group 300A,301A,400A,401A)   | 1,152                     | 1,225            |
|   | <b>60G</b>   | Mustang Nite Pony Package (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A)  | 1,123                     | 1,195            |
|   |  | Mustang Nite Pony Package (Equip Group 400A,401A) (with 67J)   | 1,029                     | 1,095            |
|   | <b>63V</b>   | 19 Brembo Brake System w/ Performance Linings (Equip Group 300A, 301A, 400A, 401A)                                       | 1,593                     | 1,695            |
|   | <b>41H</b>   | Engine Block Heater (Equip Group 100A, 101A,200A,201A,300A,301A,400A,401A)   | 94                        | 100              |
|   | <b>97B</b>   | Security Package (Equip Group 600A)  | 470                       | 500              |
|   | <b>67J</b>   | GT Performance Package (Equip Group 300A,301A,400A,401A)   | 4,695                     | 4,995            |
|   | <b>54C</b>   | Dark Horse Appearance Package (Equip Group 700A)   | 1,410                     | 1,500            |
|   | <b>47W</b>   | Custom Hood and Accent Painted Stripe (Equip Group 600A, 700A)   | 5,165                     | 5,495            |
|   | <b>67P</b>   | Dark Horse Handling Package (Equip Group 600A,700A)  | 4,695                     | 4,995            |
|   | <b>60L</b>   | Bronze Appearance Package (Equip Group 201A, 400A, 401A)   | 935                       | 995              |
|   | <b>96D</b>   | MagneRide Dampening System (Equip Group 200A, 201A,400A,401A)  | 1,645                     | 1,750            |
|   | <b>51W</b>   | Mini Spare Wheel and Tire (Equip Group 100A,101A,200A,201A)  | 390                       | 415              |
|   | <b>47B</b>   | Over-the-Top Racing Stripe (Equip Group 100A,101A,200A,201A)   | 447                       | 475              |
|   | <b>47K</b>   | Over-the-Top Racing Stripe (Equip Group 300A,301A,400A,401A)   | 447                       | 475              |
|   | <b>12B</b>   | Premium Floor Liners Front and Rear (with Carpet Mats) (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A, 600A, 700A) | 188                       | 200              |
|   | <b>12C</b>   | Premium Floor Liners Front and Rear (without Carpet Mats) (Equip Group 100A,101A,200A,300A,301A,400A)                    | 159                       | 170              |
|   | <b>PD4</b>   | Rapid Red Metallic Tinted Clearcoat Paint  | 465                       | 495              |
|   | <b>PRH</b>   | Yellow Splash Tri Coat Paint   | 935                       | 995              |
|   | <b>18F</b>   | Red Painted w/ White Logo Brake Calipers (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A)                           | 465                       | 495              |
|   |  | Red Painted w/ White Logo Brake Calipers (w/ 63V)  | N/C                       | N/C              |
|   |  | Red Painted w/ White Logo Brake Calipers (w/ 67J)  | 465                       | 495              |
|   | <b>18W</b>   | Grabber Blue Painted w/ White Logo Brake Calipers (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A, 600A, 700A)      | 465                       | 495              |
|   | <b>13A</b>   | Spoiler Delete (Req Nite Pony 60G)   | N/C                       | N/C              |
| <b>605</b>  | Wheel & Stripe Package (Equip Group 100A,101A,200A,201A) | 841  | 895                       |                  |

|   | OPTION CODE | LIMITED PRODUCTION OPTIONS  | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|---|-------------|-----------------------------|---------------------------|------------------|
| <b>AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED</b> | <b>153</b>  | Front License Plate Bracket | N/C                       | N/C              |

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|---|-------------------------------|--|---------------------------|------------------|
| <b>AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED</b> | <b>A6ZAD</b>                  | Cargo Area Protector (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A, 600A, 700A) | \$ 123                    | \$ 130           |
|   | <b>BD9AB</b>                  | Cargo Net Kit  | 65                        | 70               |
|   | <b>FHBAC</b>                  | Cargo Organizer - Large  | 99                        | 105              |
|   | <b>FHBAD</b>                  | Cargo Organizer - Standard   | 85                        | 90               |
|   | <b>FHLAH</b>                  | Storage - Cooler Bag   | 38                        | 40               |
|   | <b>AHQAB</b>                  | First Aid Kit  | 47                        | 50               |
|   | <b>AHMAB</b>                  | Roadside Assistance Kit  | 65                        | 70               |
|   | <b>BHQAG</b>                  | Full Indoor Veh Cvr-Gray w/Blk   | 452                       | 480              |
|   | <b>FIPAK</b>                  | Full Outdoor Veh Cvr-Blue  | 564                       | 600              |
|   | <b>BHQAE</b>                  | Full Indoor Veh Cvr-Red w/Wht  | 564                       | 600              |
|   | <b>BHQAK</b>                  | Full Indoor Veh Cvr-Bronze   | 452                       | 480              |
|   | <b>BHQAD</b>                  | Full Indoor Veh Cvr-Feature  | 564                       | 600              |
|   | <b>FIPAH</b>                  | Full Outdoor VehCvr-Blk w/Gray   | 564                       | 600              |
| <b>BHQAM</b>  | Full Indoor VehCvr-Appearance | 452  | 480                       |                  |